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PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION TO EXCLUDE ZEIDMAN CASE NO. 5:22-CV-07557-PCP

I. INTRODUCTION

Meta Platforms, Inc. ("Meta"), in its Motion to Exclude the Expert Report and Testimony of Robert Zeidman ("Motion" or "Mot."), has offered no adequate basis to exclude Robert Zeidman's opinions, despite its multiple attacks on Mr. Zeidman's report. First, Meta attempts to paint Mr. Zeidman as unqualified by characterizing him as merely an intellectual property expert. But Mr. Zeidman has spent decades developing and analyzing software, experience that more than qualifies him to opine on the Meta Pixel. Second, Meta attempts to undercut the relevance and reliability of Mr. Zeidman's opinions by highlighting factual inputs it says he ignored. At bottom, however, Meta's criticisms amount to a disagreement about what evidence matters—a criticism that can only go to weight, not admissibility. For these and other reasons discussed below, the Court should deny Meta's Motion.

II. BACKGROUND

Meta offers a technology known as the "Meta Pixel" that allows websites to collect a wide array of data about the websites' users. H&R Block and TaxAct (the "Tax Preparers") installed the Meta Pixel on their tax filing websites, feeding Meta user data that included revenue, dependent information, refund amounts, and more—even if the user lacked a Meta account. Plaintiffs brought this action against Meta on December 1, 2022, see ECF No. 1, and filed the operative Second Amended Consolidated Class Action Complaint ("SAC") on May 9, 2025; see ECF No. 180. Plaintiffs now seek to certify eight classes. See concurrently filed Reply in Support of Class Certification ("Reply Brief"). In support of the motion for class certification, Plaintiffs retained Robert Zeidman as a technical expert.

Mr. Zeidman has over 50 years of experience in software development. *See* Expert Report of Robert Zeidman ("Zeidman Report," ECF No. 214-1), ¶ 6. In his role as founder and president of Zeidman Consulting, he works with Fortune 500 companies—most of which are high-tech companies—to develop, maintain, and optimize hardware and software. *See id.* ¶ 5. He also has experience with web development and online advertisement tools, including through his work with online streaming media and user tracking at Firtiva. *See id.* ¶¶ 7-8; *see also* concurrently filed Reply Report of Robert Zeidman ("Zeidman Reply Report"), ¶¶ 11-14.

In his opening report, Mr. Zeidman provided analysis on (1) how and when the Meta Pixel

collected and transmitted data to Meta from the Tax Preparers' websites, and (2) the specific event

data produced by Meta that the Meta Pixel collected from the Tax Preparers' websites and

transmitted to Meta. See Zeidman Report ¶ 4.

See id. $\P\P$ 24-27. Mr. Zeidman offered two conclusions based on

his analysis. See id. ¶ 57. First, he concluded that "the Meta Pixel collected and transmitted various types of data to Meta from the Representatives and other members of the Classes during the relevant class periods from the Tax Preparers' websites, and did so in a largely uniform [manner] on each website during the relevant class periods." Id. Second, he determined that the Hive data that Meta produced included both routing and addressing information—what he referred to as "pen register" data—as well as tax information that Meta had received from the Tax Preparers' websites. Id. Based on this data, Mr. Zeidman proposed a methodology to determine the number of visits to each Tax Preparer's website during the relevant class periods. See id. In its Motion, Meta has moved to exclude these opinions from the case. See generally Mot.

III. LEGAL STANDARD

Federal Rule of Evidence 702 governs the admissibility of expert testimony. Under this rule.

A witness who is qualified as an expert by knowledge, skill, experience, training, or education may testify in the form of an opinion or otherwise if: (a) the expert's scientific, technical, or other specialized knowledge will help the trier of fact to understand the evidence or to determine a fact in issue; (b) the testimony is based on sufficient facts or data; (c) the testimony is the product of reliable principles and methods; and (d) the expert has reliably applied the principles and methods to the facts of the case.

Lindland v. TuSimple, Inc., No. 3:21–cv–00417–RBM–MDD, 2022 WL 11965022, at *1 (S.D. Cal. Oct. 20, 2022). Courts employ a "broad conception of expert qualifications" based on "a purported expert's knowledge, skill, experience, training, and education in the subject matter of [the] asserted expertise." JH Kelly, LLC v. AECOM Tech. Servs., Inc., 605 F. Supp. 3d 1295, 1303 (N.D. Cal. 2022).

The inquiry into admissibility is similarly flexible. See City of Pomona v. SOM N. Am.

1 Corp., 750 F.3d 1036, 1043 (9th Cir. 2014) (emphasizing the standard is not a rigid one). Simply 2 3 put, the court must assure that the expert testimony is both relevant and reliable. See Primiano v. 4 Cook, 598 F.3d 558, 564 (9th Cir. 2010) (citing Daubert v. Merrell Dow Pharm., Inc., 509 U.S. 579, 597 (1993)). Relevant expert testimony has "a valid connection to the pertinent inquiry." Alaska 5 Rent-A-Car, Inc. v. Avis Budget Grp., Inc., 738 F.3d 960, 969 (9th Cir. 2013) (quoting Primiano, 6 7 598 F.3d at 565). Reliable expert testimony "has a reliable basis in the knowledge and experience of 8 the relevant discipline." *Id.* (quoting *Primiano*, 598 F.3d at 565). In evaluating expert testimony, the 9 court must limit its role to that of a "gatekeeper" only. City of Pomona, 750 F.3d at 1043; see also Hyer v. City and Cnty. of Honolulu, 118 F.4th 1044, 1056 (9th Cir. 2024) (explaining that a court 10 exceeds this role by assessing whether an expert's "hypothesis is correct" or "corroborated by 11 12 other evidence on the record") (quoting Elosu v. Middlefork Ranch Inc., 26 F.4th 1017, 1026 (9th Cir. 2022)). Even "[s]haky but admissible evidence is to be attacked by cross examination, contrary 13 14 evidence, and attention to the burden of proof, not exclusion." Primiano, 598 F.3d at 564.

IV. ARGUMENT

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Meta's Motion is meritless. This Court should reject Meta's arguments and deny its motion.

Mr. Zeidman Is Well-Qualified to Opine on the Meta Pixel.

Mr. Zeidman has the knowledge, skill, and experience required to testify as an expert witness. See Fed. R. Evid. 702. Courts impose a "low" threshold for qualification that requires a "minimal foundation of knowledge, skill, and experience." In re ConAgra Foods, Inc., 302 F.R.D. 537, 550 (C.D. Cal. 2014). Mr. Zeidman exceeds that threshold. As described above, Mr. Zeidman has designed and analyzed software for over fifty years. See Zeidman Report ¶¶ 5-7. His experience includes founding consumer-facing online companies that handle consumer data, and he holds patents in internet-tracking and advertisement-targeting technology. See id., Ex. B (Zeidman CV); see also Zeidman Reply Report ¶¶ 11-14. Mr. Zeidman has had articles on consumer data published in both the Disaster Recovery Journal and IT World. See Zeidman Reply Report ¶¶ 11, 14. His experience and knowledge have equipped him to work as an expert on data privacy cases in the past,

see id. ¶ 12, and it more than qualifies him to opine here. See JH Kelly, 605 F. Supp. 3d at 1303; ConAgra, 302 F.R.D at 550.

Meta argues that Mr. Zeidman is nevertheless unqualified because he lacks expertise in its proprietary Meta Pixel technology. *See* Mot. at 4-5. According to Meta, Mr. Zeidman cannot possibly opine on anything other than his understanding of software and hardware for intellectual property purposes. *See* Mot. at 5. Meta misses the point. Mr. Zeidman need not demonstrate prior experience designing, developing, or analyzing the Meta Pixel itself. *See Matuez v. Lewis*, No. CV 11–7411–JVS (JPR), 2012 WL 3582122, at *8 (C.D. Cal. May 9, 2012), *report and recommendation adopted*, 2012 WL 3582629 (C.D. Cal. Aug. 20, 2012) ("If witnesses could not testify for the first time as experts, we would have no experts."); *see also Zariczny v. Harley-Davidson, Inc.*, No. 2:23-cv-09066-SPG-MAR, 2025 WL 3049974, at *4 (C.D. Cal. Sept. 8, 2025) (emphasizing that "an expert 'need not be officially credentialed in the specific matter under dispute") (quoting *Icon-IP Pty Ltd. v. Specialized Bicycle Components, Inc.*, 87 F. Supp. 3d 928, 938 (N.D. Cal. 2015)). He need only show that his background qualifies him to opine on the design of software generally, including the Meta Pixel.

Mr. Zeidman's background equips him to do just that. By fixating on Mr. Zeidman's intellectual property expertise, Meta elides the fact that the bulk of his experience revolves around analyzing and reverse-engineering software—the crux of his report. *See Lucido v. Nestle Purina Petcare Co.*, 217 F. Supp. 3d 1098, 1108 (N.D. Cal. 2016) (rejecting defendant's argument that expert was not qualified because, even if he did not have "a specialty with mycotoxins," a niche subfield, his "broader specialty of veterinary toxicology" meant he had enough knowledge to opine on the subject). This experience fits within courts' "broad conception" of expertise. *See JH Kelly*, 605 F. Supp. 3d at 1303; Fed. R. Evid. 702, advisory committee's note to 2000 amendments ("[T]he text of Rule 702 expressly contemplates that an expert may be qualified on the basis of experience.").

Meta also attacks Mr. Zeidman for his purported inability to recite arcane technical details related to the Meta Pixel on command. *See* Mot. at 5. As Meta is aware, however, a "deposition is not a memory test." *In re Soc. Media Adolescent Addiction / Personal Injury Prods. Liab. Litig.*, No. 22–md–03047–YGR (PHK), 2025 WL 3171582, at *4 (N.D. Cal. Nov. 13, 2025) (summarizing

Meta's response to a dispute related to its witness's inability to answer "specific, data-driver
questions at the level of granularity now sought") (citations omitted). Moreover, Meta
misconstrues exchanges from Mr. Zeidman's deposition testimony.
See Declaration of Kate M. Baxter-Kauf in Suppor
of Opposition to Motion to Exclude Expert Report and Testimony of Robert Zeidman ("Baxter-Kau:
Decl."), Ex. A (Tr. of Oct. 3, 2025 Dep. of Robert Zeidman at 124:24-125:21 (
Id. at 146:08-13, 149:5-11. These examples are hardly "core concepts in the Meta
Id. at 146:08-13, 149:5-11. These examples are hardly "core concepts in the Meta Pixel," Mot. at 5, that would disqualify Mr. Zeidman as an expert. At most, Meta's critique of Mr.
Pixel," Mot. at 5, that would disqualify Mr. Zeidman as an expert. At most, Meta's critique of Mr

B. Mr. Zeidman's Uniformity Opinion Is Reliable, and Meta's Criticisms—At Most—Bear Only on Weight, Not Admissibility.

Mr. Zeidman's analysis shows that the Meta Pixel operated in a largely uniform manner throughout the class periods. Meta argues that his analysis is unreliable because it lacks a "sufficient factual foundation" and "relie[s] on unwarranted assumptions." Mot. at 6, 8. "Ordinarily," however, "the factual basis of an expert's opinion goes to the credibility of the testimony, not to its admissibility." *Tietsworth v. Sears, Roebuck and Co.*, No. 5:09–cv–00288–JF (HRL), 2012 WL 1595112, at *7 (N.D. Cal. May 4, 2012). Therefore, the Court should reject Meta's argument because Mr. Zeidman's opinion is not "so fundamentally unsupported that it can offer no assistance to the jury." *Id.*

¹ Meta claims that

[&]quot; Mot. at 5. Plaintiffs understand this to be a reliability criticism and address it in the context of Meta's uniformity argument below. *See infra* Section IV.B. PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION TO EXCLUDE ZEIDMAN

Meta Misconstrues Mr. Zeidman's Opinion. 1 a. As an initial matter, Meta misconstrues Mr. Zeidman's uniformity opinion: it says that Mr. 2 3 Zeidman concluded that " "Mot. at 9 (emphasis added). This is not so. Mr. Zeidman specifically said the Pixel 4 operated "in a largely uniform matter on each website during the relevant class periods," Zeidman 5 Report ¶ 57 (emphasis added), and highlighted differences between the Tax Preparers' websites' 6 Pixel configurations. See id. ¶¶ 33, 38, 43, 46. Mr. Zeidman has since reiterated that he used the term "to mean that the Meta Pixel utilized the same mechanisms to collect and transmit data during the 8 class periods, regardless of any changes in the specific data that the individual Tax Websites 9 collected." Zeidman Reply Report ¶ 25. 10 b. Meta's Own Data and Documentation Provide a Factual Foundation for 11 Mr. Zeidman's Uniformity Opinion. 12 Mr. Zeidman based his uniformity opinion on reliable sources. Specifically, Mr. Zeidman 13 14 reviewed Meta testimony and exhibits, public Meta Pixel documentation, and Meta Hive data produced in this case. See Zeidman Report ¶ 24-27; see also id. at Ex. A (listing materials relied 15 upon). These sources provide a reliable factual foundation for Mr. Zeidman's analysis. For example, 16 17 See Zeidman Report, Ex. E at 3. Public documentation is also 18 a reliable source for technical information about the Meta Pixel, 19 Corrected Rebuttal Expert Report of Georgios Zervas ("Zervas Report," ECF No. 257-3), 20 21 22 23

have accepted similar sources as reliable. See, e.g., Brown v. Google LLC, No. 20-cv-3664-YGR, 2022 WL 17961497, at *14 (N.D. Cal. Dec. 12, 2022) (denying motion to exclude an expert because his opinions were based on "reliable principes" and "relevant documentation," including "Google documents and discovery responses" and "publicly available sources"). And Meta itself even

See

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submitted one of its public webpages as an exhibit to its motion to dismiss. See ECF No. 107 at 4-1 5; ECF No. 107-6. 2 Using this foundation, Mr. Zeidman provides a reliable analysis of how the Meta Pixel 3 functions—both in general *and* in this particular case. 4 See Baxter-Kauf Decl., Ex. A at 76:13-20. 5 6 7 8 9 See Zeidman Reply Report ¶ 25. This 10 methodology informed his uniformity opinion, and it aligns with methodology used by Meta's own 11 expert. See Baxter-Kauf Decl., Ex. B, at 256:24-257:22 (12 13 14 "). Mr. Zeidman's opinion 15 provides the Court with useful information for its commonality analysis at the class certification 16 stage. See Favell v. Univ. of S. Cal., No. CV 23-846-GW-MARx, 2024 WL 4868259, at *5 (C.D. 17 Cal. Nov. 13, 2024) (finding expert's opinions relevant to class certification because "they relate to 18 the commonality of the putative class's claims and thereby advance a material aspect of Plaintiffs' 19 case"). 20 Nevertheless, Meta complains that its own data and documentation aren't good enough-21 it thinks Mr. Zeidman should have reviewed its source code, too. See Mot. at 6-8. Meta approaches 22 this criticism from two different angles. First, it characterizes Mr. Zeidman's opinion as 23 impermissibly restating or summarizing record evidence to state a conclusion without any 24 25 methodology or expertise. See Mot. at 6. Second, it claims that Mr. Zeidman's uniformity opinion is merely "guesswork" that includes "no analysis." Mot. at 7-8. 26

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ground his opinion, see Fed. R. Evid. 702, not mere "unsupported speculation." Kendall Dealership

Neither is true. As explained above, Mr. Zeidman had "sufficient facts [and] data" to

Holdings, LLC v. Warren Distrib. Inc., 561 F. Supp. 3d 854, 859 (D. Ala. 2021); see also Elosu, 26 F.4th at 1025 ("[W]hile a court may reject wholly speculative or unfounded testimony, it abuses its discretion if it overlooks relevant data submitted as the foundation of an expert's remarks."). Mr. Zeidman performed data analysis on the sample data produced by Meta and synthesized testimony and documents to reach his conclusion. See Zeidman Report ¶¶ 31-50. That is analysis—not "assumptions." Brown, 2022 WL 17961497, at *12 (plaintiffs' expert "does more than summarize Google's documents, testimonies, and disclosures" because he "synthesiz[ed] information from a variety of different sources, including both Google's internal documents and public documents"); see also Cahill v. Nike, Inc., No. 3:18-cv-1477-JR, 2022 WL 19226181, at *13 (D. Or. Nov. 22, 2022) (denying motion to exclude despite "scant analysis" because the court could "weigh the evidence . . . and determine what weight to give" expert opinion for class certification purposes).

Finally, in an attempt to discredit Mr. Zeidman, Meta tries to paint him as a hired shill. *See* Mot. at 7-12 (accusing Mr. Zeidman of "parroting" attorney arguments and providing "sound bites" for plaintiffs' counsel). But counsel may provide assistance to an expert witness. *See Avila v. Ford Motor Co.*, 796 F. Supp. 3d 593, 597 (N.D. Cal. 2025) (Pitts, J.) (finding it "permissible" for counsel to "provide substantial assistance to an expert witness," including by selecting documents for the expert to review, highlighting relevant portions of those documents, and helping in the drafting effort). And Mr. Zeidman explained in his deposition that,

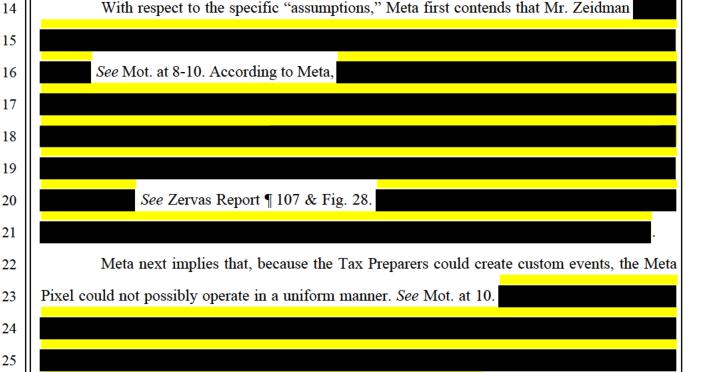
See Baxter-Kauf Decl., Ex. A at 114:11-25;

see also In re Arris Cable Modem Consumer Litig., 327 F.R.D. 334, 364 (N.D. Cal. 2018) (noting that an expert need not "independently sort through all of the discovery in a case in order to determine the relevant evidence"). Mr. Zeidman also need not review every potentially relevant deposition transcript or filing to have a reliable foundation for his opinions. See Lawes v. CSA Architects and Eng'rs LLP, 963 F.3d 72, 101 (1st Cir. 2020) (Rule 702 only requires "sufficient" data which "signifies that the expert may properly base her opinion on something less than all the pertinent facts or data") (quoting 29 Charles Alan Wright & Arthur R. Miller, Federal Practice and Procedure § 6268 (2d ed. 2017)).

271:23-272:10.

c. The "Assumptions" Meta Identifies Are Merely Factual Disputes that Go to Weight, Not Admissibility.

Meta next argues that Mr. Zeidman's opinion should be excluded because it relies on four purported assumptions. *See* Mot. at 8-12. According to Meta, Mr. Zeidman did not have any basis for his uniformity opinion because he did not address factors it believes are vital: automatic events, custom events, code changes, and user-specific factors. *See id.* However, none of these "assumptions" have any bearing on the *admissibility* of Mr. Zeidman's opinion because they "turn on factual disputes over which inputs . . . should [have been] use[d] in his model, rather than flaws in the model itself." *Bally v. State Farm Life Ins.*, 335 F.R.D. 288, 299 (N.D. Cal. 2020) (explaining that these kinds of arguments "do little to undermine the reliability of the model at this stage"). Each of the "assumptions" Meta raises should instead be "attacked by cross examination, contrary evidence, and attention to the burden of proof, not exclusion." *Elosu*, 26 F.4th at 1024 (quoting *Primiano*, 598 F.3d at 564).



Baxter-Kauf Decl., Ex. B at

See Zeidman Report ¶¶ 31, 36-37; Zeidman

Reply Report ¶ 25.

. See Mot. at 10 (critiquing

Mr. Zeidman for "not know[ing] how H&R Block or Tax Act set custom events"). Again, Meta's

Mr. Zeidman for "not know[ing] how H&R Block or Tax Act set custom events"). Again, Meta's argument boils down to a disagreement over which inputs Mr. Zeidman used to reach his conclusions, which is not a valid basis to exclude his opinion. See In re Lipoderm Antitrust Litig., No. 14-md-02521-WHO, 2017 WL 679367, at *12 (N.D. Cal. Feb. 21, 2017) (stating that disputes about "what the appropriate inputs should be does not undermine the approach or the reliability" of an expert's methodology).

Meta next recycles a similar argument to accuse Mr. Zeidman of ignoring Meta Pixel configuration changes during the class periods. *See* Mot. at 10-11. But the kinds of configuration changes Meta hypothesizes do not affect Mr. Zeidman's broader point:

Zeidman Report ¶ 31; see also id. ¶¶ 35-40; Baxter-

Kauf Decl., Ex. A at 54:9-23, 55:14-56:2. Meta simply disagrees with the specific factors Mr. Zeidman addressed and the level of granularity of his conclusion. *See Droplets, Inc. v. Yahoo! Inc.*, No. 12-cv-03733-JST, 2021 WL 9038353, at *6-7 (N.D. Cal. July 1, 2021) (rejecting defendant's argument that opposing expert's explanations were "insufficient" or "conclusory" because case law cited did not "require the specific organization and level of detail" the defendant sought); *cf. In re Vivendi Universal, S.A. Sec. Litig.*, No. 02 Civ. 5571 (RJH)(HBP), 2009 WL 10795068, at *4 (S.D.N.Y. Aug. 18, 2009) ("[A]t a certain level of generality, there is ample precedent for Dr. Nye's method. The fact that it lacks precedent at more specific levels does not disqualify it provided the method is applied with sufficient rigor.").

Finally, Meta argues that Mr. Zeidman should have considered "user-specific factors" like consent banners and ad blockers. Mot. at 11. Meta cites the Zervas Report to claim these "user-side interventions . . . materially affect Meta Pixel performance." *Id.* But Dr. Zervas bases his conclusions

² Meta also claims that Mr. Zeidman failed to analyze how often the Meta Pixel transmitted tax information data. *See* Mot. at 10. This critique mirrors Meta's argument as to Mr. Zeidman's tax information opinion, and Plaintiffs address it below. *See infra* Section IV.D.

on sources and tests that are not clearly from within the class periods. *See* Zervas Report at nn. 200-05, 207-210, 212, 216, 227, 235-45, 248-49 (

); Zervas Report ¶¶ 84-100 & Figs. 12-15, 17-23 ("

); Baxter-Kauf Decl., Ex. B at 248:16-250:5; 255:19-256:22, 269:24-270:18 (

). These misaligned tests leave Meta no support for its claims.

Even if Dr. Zervas's tests were relevant, however, these "user-specific factors" still do not undermine Mr. Zeidman's opinion. Plaintiffs have now proposed revised class definitions that limit the classes to those "whose data from visiting the [Tax Preparers'] websites is in Meta's Hive tables." *See* Reply Brief at 2. These revised definitions mean Mr. Zeidman's opinion remains helpful and reliable regardless of ad blockers or private browsing features (because, for example, if all of an individual's data from each of their visits to a Tax Preparer website was blocked from being ingested into the Hive database, that individual would not be a member of the classes). However, should the Court decide not to adopt this proposed revised definition, "user-specific factors" still affect only the weight of Mr. Zeidman's report, not its admissibility. *See Elosu*, 26 F.4th at 1024; *Primiano*, 598 F.3d at 564; *Lipoderm*, 2017 WL 679367, at *12.

The Court should reject Meta's attempt to exclude Mr. Zeidman's uniformity analysis on these grounds.

C. Mr. Zeidman's Analysis of Routing / Addressing Data Is Reliable and Proper.

a. Mr. Zeidman's "Pen Register" Is Not an Improper Legal Conclusion.

Meta incorrectly labels Mr. Zeidman's analysis of Plaintiffs' pen register claims as an improper legal conclusion. *See* Mot. at 13. Again, Meta mischaracterizes the applicable standard in an attempt to disguise its real critique with Mr. Zeidman's analysis—that Meta disagrees with his conclusions. Yet disagreement among experts and between parties goes to the weight of the evidence considered by the trier of fact. *See Elosu*, 26 F.4th at 1024; *see also Campbell v. Nat'l R.R. Passenger Corp.*, 311 F. Supp. 3d 281, 305 (D.D.C. 2018) (explaining that "[t]he parties' disagreements as to [an expert's] conclusions go to the weight to be given the evidence and not its admissibility");

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Ambrosini v. Labarraque, 101 F.3d 129, 140 (D.C. Cir. 1996) ("Daubert instructs that the 1 admissibility inquiry focuses not on conclusions, but on approaches "). 2 It is true that "[a]n expert witness may not 'give an opinion as to her legal conclusion, i.e., 3 an opinion on an ultimate issue of law." Torliatt v. Ocwen Loan Servicing, LLC, 570 F. Supp. 3d 4 781, 791 (N.D. Cal. 2021) (internal citation omitted). But as reiterated in his reply report, Mr. 5 Zeidman 6 8 9 See id.; see also, e.g., Zeidman Report ¶¶ 4, 29, 57. In other words, Mr. Zeidman uses this 10 terminology to explain how, as a technical matter and in his technical experience, the information 11 Meta collects fits many of the technical categories of data within the pen register statute's scope (i.e., 12 routing, addressing, and signaling information). See Zeidman Report ¶ 29 (13 14 15 16); Zeidman Reply Report ¶¶ 18-23. Mr. Zeidman 17 did not, however, opine on whether Meta violated § 638.50. 18 19 Moreover, Mr. Zeidman's analysis helps identify the technical attributes of the Hive data so a jury can determine its legal significance. This kind of opinion sits squarely within the domain 20 of technical expertise because it assists the trier of fact in understanding 21 22 See Baxter-Kauf 23 Decl., Ex. B at 287:19-22 24 25 ."); see also Pokorny v. Quixtar Inc., No. 07-00201 26 SC, 2007 WL 1932922, at *2 (N.D. Cal. June 29, 2007) ("[T]estimony is permissible as long as the 27 expert's testimony assists, rather than supplants, the jury's judgment.""); Fed. R. Evid. 702, (expert 28

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may give testimony if their "scientific, technical, or other specialized knowledge will help the trier									
of fact to understand the evidence or to determine a fact in issue").									
Because Mr. Zeidman's analysis is helpful to the trier of fact, and does not supplant the									
trier of fact's role, the Court should admit his expert report and testimony in full.									
b. Mr. Zeidman's Pen Register Analysis Is Based on Reliable Assumptions,									
Facts, and Methodology.									
Next, Meta argues that Mr. Zeidman's report is based on unreliable assumptions. See Mot.									
at 14-15. Specifically, Meta complains that Mr. Zeidman did not properly measure whether "pen									
register" data was transmitted to Meta because he did not consider three factors:									
. See id. But Mr. Zeidman considered each of these									
factors, and his analysis provides helpful guidance to the Court at class certification. Again, at best,									
Meta raises challenges that go to the weight of the evidence, not the reliability of Mr. Zeidman's									
methodology.									
First, Meta claims th	First, Meta claims that Mr. Zeidman's opinion is irrelevant because the Meta Pixel								
. See Mot. at 14. But as Mr. Zeidman explained,									
Zeidman Report ¶ 29.									
			See Zeidman Report ¶ 29:						

Zeidman Reply Report ¶¶ 18-23. Mr. Zeidman's opinion thus helps the trier of fact understand how Meta's

Second, Meta claims that Mr. Zeidman does not consider whether an IP address actually reveals users' physical locations. See Mot. at 15. According to Meta, this supposed omission impacts Mr. Zeidman's ability to identify a California subclass. See id. Meta's arguments, however, do not demonstrate that Mr. Zeidman's decision to associate IP addresses with users' physical locations is unreliable; indeed,

. See Declaration of Neal Deckant in 1 Support of Reply in Support of Motion for Class Certification (filed concurrently), Ex. 2, at 124:17-2 3 125:2. Nevertheless, Meta argues that . See Mot. at. 15. 4 Meta's arguments fall short. Meta's objection that IP addresses may sometimes be 5 imprecise does not undermine the reliability of Mr. Zeidman's analysis, which importantly goes only 6 to the question of numerosity—whether more than 40 individuals visited the Tax Preparers' websites during the class periods in California and in the United States. See Opening Brief at 7. Additionally, 8 as further explained in Plaintiffs' Reply Brief, Meta cannot defeat certification by questioning the 9 reliability of its own Hive data. See Barragan v. Home Depot U.S.A., Inc., No. 19-cv-01766-AJB-10 AGS, 2022 WL 174023 at *6 (S.D. Cal. Jan. 18, 2022) ("Defendant may not rely upon the inaccurate 11 information in its own records as a basis for denying class certification."); Reply Brief at 7-8. 12 Similarly, Meta's speculation that users may have used virtual private networks ("VPNs") to hide 13 14 their location has been rejected by courts in this district. See id. at 11-12. As Zaklit v. Nationstar Mortg. LLC held, a jury could reasonably conclude on a classwide basis—based on Meta's own 15 records and testimony—that "it is more likely than not that a person with a California area code 16 [was] located in California." Id., No. 5:15-cv-2190-CAS(KKx), 2017 WL 3174901, at *9 (C.D. 17 Cal. July 24, 2017). 18 19 Third, Meta claims Mr. Zeidman failed to analyze whether IP addresses correspond to unique people, pointing to encrypted IP addresses. See Mot. at 15. But as Mr. Zeidman explained in 20 his report, 21 . See Zeidman 22 Report ¶ 43. And as Mr. Zeidman reiterates in his reply report, 23 24 25 Zeidman Reply Report ¶ 47. Whether transmitted IP addresses correspond to unique people is thus irrelevant. 26 Mr. Zeidman's "pen register" analysis does not contain methodological errors or unreliable 27

assumptions, and this Court should admit it in full.

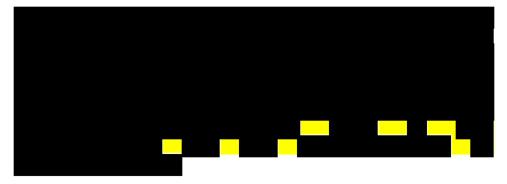
D. Mr. Zeidman's Tax Information Opinion Is Reliable, Relevant, and Permissible Expert Testimony.

Meta argues that Mr. Zeidman's tax information analysis should be excluded for two main reasons: (1) Mr. Zeidman did not define "tax information" and (2) he did not quantify how often it appeared in the data sample. Both of Meta's arguments fail. *See* Mot. at 16-18.

First, any inadvertent omission regarding the specific definition of tax information is easily remedied. In his original report, deposition, and now his reply report, Mr. Zeidman outlined clear examples of tax information. *See* Zeidman Report ¶¶ 46-47, 49; Baxter-Kauf Decl., Ex. A at 67:12-68:16; Zeidman Reply Report ¶¶ 24, 50-53. These examples come both from a common sense understanding of what information is related to tax filings, as well as Meta's *own* data definitions and Hive data. For instance, in his initial report Mr. Zeidman noted



¶¶ 46-50. This alone should be sufficient for Meta to understand the type of tax information referred to in Mr. Zeidman's analysis. However, in Mr. Zeidman's reply report, he clarifies his definition of tax information (although no clarification was necessary):



Zeidman Reply Report ¶ 24 (citing Zeidman Report Ex. N). These fields are clearly descriptive of information that would comprise tax information.

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Meta then characterizes Mr. Zeidman's opinion regarding what constituted "tax information," and how to interpret event parameters, as "pure speculation" while citing to the Zervas Report as evidence. See Mot. at 17. Expert witnesses may testify on matters for which they have scientific, technical, or other specialized knowledge. See Arriaga v. Logix Fed. Credit Union, No. CV-18-9128-CBM-(AGRx), 2022 WL 3097456, at *3 (C.D. Cal. Apr. 22, 2022). Mr. Zeidman's opinion stems from his expertise in consumer data. His methodology is reliable and relevant because it uses Meta's own data from its Hive database to anchor his conclusions. Meta's citations to the Zervas Report do not change this. In fact, in attempting to rebut Mr. Zeidman's opinion, Zervas is making his own speculative assumptions based on his experience (which does not include tax expertise). See Sumotext Corp. v. Zoove, Inc., No. 16-cv-01370-BLF, 2020 WL 264701, at *5 (N.D. Cal. Jan. 17, 2020) (explaining that, where two qualified experts "espouse conflicting views, . . . a 'battle of the experts' arises," and "[t]he proper course is to allow each side to attack the other's with contrary expert opinion, other contrary evidence, and cross-examination"). As such, Meta's claim of "speculation" is actually just a disagreement with the merits of Mr. Zeidman's analysis, which should be left for the trier of fact. See City of Pomona, 750 F.3d at 1049 ("A factual dispute is best settled by a battle of the experts before the fact finder, not by judicial fiat."). Second, Meta objects to Mr. Zeidman's use of the word "enormous." Mot. at 16, 17. In his

Meta claims Mr. Zeidman is "wrong" in characterizing the data as "enormous" because he

1 2 3 16. But Mr. Zeidman was not asked by Plaintiffs to quantify the data or to provide an exact number and specific percentage of times tax information was transmitted. See Zeidman Reply Report ¶ 42. 4 At this stage, he need only propose a method for identifying the amount of user visits that resulted 5 in Meta collecting and transmitting tax information. See Brooks v. Thomson Reuters Corp., No. 21-6 CV-01418-EMC, 2023 WL 5667884, at *3 (N.D. Cal. Aug. 9, 2023) ("At the class certification stage, Daubert motions should be tailored to scrutinize expert testimony under Rule 23(b)(3), which 8 only requires that the plaintiff show that its damages are 'capable of measurement on a classwide 9 basis' and that its model for doing so 'is consistent with its theory of liability in the case.") (citing 10 Brown, 2022 WL 17961497, at *5). He has done exactly that. Moreover, Mr. Zeidman has now 11 clarified that, based on his analysis, 12 13

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. See Zeidman Reply Report ¶¶ 54-55.

." Mot. at

Given that this sample data only consists of a limited number of days, this number is enormous when extrapolated across the class periods.

Meta compares Mr. Zeidman's supposed failure to "properly assess" the rate of transmission to the "deeply flawed analysis" of the expert in Griffith v. TikTok Inc., No. 5:23-cv-00964-SB-E, 2024 WL 4874556, at *2 (C.D. Cal. Oct. 22, 2024). Mot. at 16. There, the district court excluded a technical expert after it identified egregious errors in his calculations. See id., 2024 WL 4874556, at *2. But the flaws detailed by the *Griffith* court are not present here. For example, 14 of the 15 events in the sample data the *Griffith* expert associated with the plaintiff "involved different third-party cookies and different phones, indicating they did not come from" the plaintiff. Id. at *2. The court also identified "absurd results" from the expert's content categorization method, which resulted in a Lowe's Memorial Day Sale URL tagged as involving "Death, Injury, or Military Conflict." Id. To be sure, the Griffith court decried the expert's "greatly inflated numbers"—but that flaw arose not from the expert's failure to specify a specific transmittal rate, but because the expert's code overidentified URLs containing search terms. *Id.* at *2. Put simply, *Griffith* is inapposite—Mr.

Zeidman is not inflating numbers, and his analysis relies on the straightforward identification of transmissions in Meta's own data—a method that does not create the kind of "absurd results" shown in *Griffith*.

Mr. Zeidman's opinion is relevant and will assist the court in ruling on Plaintiffs' motion for class certification, satisfying the Federal Rules of Evidence's low threshold for relevancy, and thus should not be excluded. *See Carol Cortes v. Princess Cruise Lines, LTD.*, No. Cv 19–2563–RSWL(AGRx), 2020 WL 5492988, at *3 (C.D. Cal. Sept. 8, 2020).

E. Mr. Zeidman's Visitation Count Supports Class Certification Because It Provides a Framework that Can Be Applied Classwide.

Mr. Zeidman's report further helps the trier of fact ascertain a legally cognizable class. Mr. Zeidman provides his view that a "reasonable measure of a 'visit' to a website" is each time someone "goes to the website and either simply remains for a time on the initial web page or performs some operations such as entering information into the website, and then (b) leaves the website by navigating to a different website, closing the browsing session or timing out." Zeidman Report ¶ 51. He calls the count of these visits a "Visitation Count." *Id.* Mr. Zeidman then demonstrates how to calculate the Visitation Count from the Hive data provided by Meta. *See id.* ¶¶ 52-56. Meta

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¶¶ 23-29. See Zeidman Reply Report ¶ 32. This is the kind of technical analysis that courts routinely deem reliable because it is reproducible and verifiable through Meta's own data. See Daubert, 509 U.S. at 593 (testability is a hallmark of reliability).

See Rebuttal Report of Steven Tadelis ("Tadelis Report," ECF No. 239-52)

b. Mr. Zeidman's Analysis Is Tethered to Plaintiffs' Theory.

Meta claims that Mr. Zeidman's Visitation Count opinion fails because it depends on his opinions regarding uniformity, pen register, and tax information, which Meta argues also fail. See Mot. at 18. But for the reasons explained above, Mr. Zeidman's analysis regarding these opinions should be admissible in full.

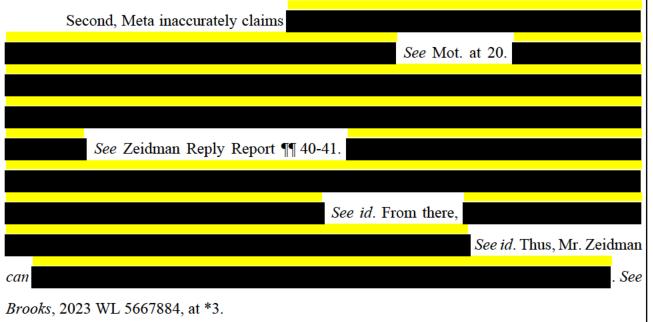
Meta also baselessly contends that Mr. Zeidman's Visitation Count is "untethered" to Plaintiffs' theory. Mot. at 1, 18-21. Meta misstates what Mr. Zeidman's Visitation Count is doing: the number of visits is not the "class," but is data that helps demonstrate predominance by supporting Plaintiffs' proposed damages model.

Meta cites to a number of inapposite cases to support its argument. For example, in Kamakahi v. Am. Soc'y for Reprod. Med., the court excluded an expert's report because "his analysis" [did] not reliably support his conclusion that impact or damages [were] subject to classwide proof" and "absent such a showing[] his reports [were] not relevant to the issue of class certification." 305 F.R.D. 164, 182 (N.D. Cal. 2015); Mot. at 18. Meta fails to explain how or why the proposed classes in Kamakahi are similar to Plaintiffs' proposed classes, or why Mr. Zeidman's analysis shares the same deficiencies as the expert's analysis in that case. Rather, Mr. Zeidman uses Meta's own data to quantify Visitation Count, revealing common evidence of Meta's uniform conduct across the class periods. His analysis applies to all members of each class and fits Plaintiffs' liability theory. Meta's citations to other cases fail for the same reason. See Davidson v. Apple, No. 16-CV-04942-LHK, 2018 WL 2325426, at *23 (N.D. Cal. May 8, 2018) (addressing specific failure of economic damages model where model was at odds with Plaintiffs' theory of liability and relied on speculative

assumptions); In re Packaged Seafood Prods. Antitrust Litig., No. 15–MD–2670 JLS (MDD), 2020 WL 4530744, at *2-3 (S.D. Cal. Aug. 6, 2020) (addressing failure of damages model where model did not fit the facts of the case but was outside the scope of the case); In Re Volkswagen "Clean Diesel" Mktg, Sales Pracs., & Prods. Liab. Litig., 500 F. Supp. 3d 940, 951 (N.D. Cal. Nov. 12, 2020) (addressing failure of damages methodology where expert did not tailor his analysis to Plaintiffs' damages theory and thus did not prove damages under those theories).

c. Mr. Zeidman's Analysis Accounted for Non-human Users.

Meta argues that Mr. Zeidman's methodology fails because each visit must be traced to a human user. See Mot. at 19. First, Meta presents hypotheticals regarding possible ways in which a . See id. at 20. But these hypotheticals present issues of fact, not methodology. If, for instance, a visitor to the websites lost their connection and left the site and joined again, that would indeed count as two visits under Mr. Zeidman's definition above. This does not render Mr. Zeidman's methodology unreliable. If Meta believes Mr. Zeidman's Visitation Count is wrong, that is a disagreement about interpretation, which goes to the weight of Mr. Zeidman's analysis—not admissibility. See Elosu, 26 F.4th at 1024; Primiano, 598 F.3d at 564; Lipoderm, 2017 WL 679367, at *12. Mr. Zeidman is free to count observable, measurable events, and Meta is free to argue that not all of those events qualify as a violation.



d. Mr. Zeidman Does not Need to Specify the Exact Data Transmitted.

Finally, Meta argues that Mr. Zeidman's analysis fails because he "cannot say what data was transmitted" with each "visit" and thus does not determine if "at-issue data" was transmitted. Mot. at 19. Meta's argument misstates the statutory elements of Plaintiffs' claims. *See* Reply Brief at 2-4, 6, 10-11. Meta is also making a merits argument that ignores the fact that a legal violation depends on the act of interception or transmission of data, and not the content of the data intercepted or transmitted. Plaintiffs argue that the transmission of any data—including pen register and URL data—would be a violation, *see id.* at 5-7 & 12, and thus would be "at-issue data." *Id.* Meta's argument does not undermine the admissibility of Mr. Zeidman's analysis because the statutory violations attached to the fact of interception itself—not to the content or character of the data transmitted. *See Camplisson v. Adidas Am., Inc.*, 2025 WL 3228949, at *7 (S.D. Cal. Nov. 18, 2025) ("[M]ost cases in this and other districts have also recognized that website-based trackers can plausibly constitute a pen register . . . even if only IP addresses are collected.") (collecting cases).

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Nonetheless, M	r. Zeidm	an can	determi	ne wha	at data	is sen	t to	Meta	for	each	session,
regardless of the duratio	n of the	session	. See Z	eidmar	Repor	t ¶ 31	(des	scribir	ng th	at	
											(citing
Zeidman Report Ex. E))	. Meta is	s simply	wrong	otherv	vise. Se	ee Mo	t. at	19-21	. Fu	rther,	Meta's
argument that											
	," see M	ot. at 20	, is contr	radicte	d by Mr	. Zeidı	man	and M	eta's	own	experts.
See Zeidman Reply Rep	ort ¶ 39	; Zervas	s Repor	t ¶ 18	(explai	ning t	hat,				
											Tadelis
Report ¶¶ 23-29 (discuss	ing what	data is	sent to	Meta	for eacl	h sessi	on).	Meta	is th	us co	orrect

See Zeidman Reply Report ¶ 30. Mr. Zeidman's 1 Visitation Count opinion is therefore reliable and should not be excluded. 2 3 CONCLUSION For the reasons above, the Court should deny Meta's Motion to exclude Mr. Zeidman's 4 5 testimony. 6 Dated: December 15, 2025 By: /s/ Michael Liskow 7 Michael Liskow 8 GEORGE FELDMAN MCDONALD, PLLC Lori G. Feldman (pro hac vice) 9 Michael Liskow (State Bar No. 243899) 10 200 Park Avenue, Suite 1700 New York, New York 10166 11 Telephone: (646) 354-6534 lfeldman@4-justice.com 12 mliskow@4-justice.com 13 LOCKRIDGE GRINDAL NAUEN P.L.L.P. 14 Kate M. Baxter-Kauf (pro hac vice) 100 Washington Avenue South, Suite 2200 15 Minneapolis, MN 55401 Telephone: (612) 339-6900 16 Facsimile: (612) 339-0981 kmbaxter-kauf@locklaw.com 17 18 **BURSOR & FISHER, P.A.** Neal J. Deckant (State Bar No. 322946) 19 1990 North California Blvd., 9th Floor Walnut Creek, CA 94596 20 Telephone: (925) 300-4455 Facsimile: (925) 407-2700 21 E-mail: ndeckant@bursor.com 22 SMITH KRIVOSHEY, P.C. Joel D. Smith (State Bar No. 244902) 23 867 Boylston Street, 5th Floor, #1520 Boston, MA 02116 24 Telephone: (617) 377-7404 25 Email: joel@skclassactions.com 26 27 28

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